




**ADDENDUM 001  
REQUEST FOR PROPOSALS  
INVESTMENT BANKING SERVICES  
RFP NUMBER 6-100927FR**

Offerors should acknowledge receipt of Addendum 001 (ONE) by signing and including it with the original proposal. The due date for receipt of proposals remains unchanged by this Addendum. Accordingly, the attached ***“Question and Answer Addendum”*** is believed to be of general interest to all potential Offerors. All other terms and conditions remain unchanged and in full force.

<b>OFFEROR'S FIRM NAME:</b>  _____  _____  Name and Title of Signer (Print or type)	<b>Name and Title of Department Authority:</b>  Frankie J. Ryan, MPA, CPPO, CPPB Senior Procurement Agent  Missouri Department of Transportation
_____  (Signature of person authorized to sign)	 Frankie J. Ryan, MPA, CPPO, CPPB Senior Procurement Agent General Services Procurement Email: Frankie.Ryan@modot.mo.gov  _____ (Authorizing Signature)
Date Signed:	<b>Date Issued: September 16, 2010</b>

## QUESTION AND ANSWER ADDENDUM

**Question 1:** Section 4, B., 1c and Section 4, B., 6 (in part) are very similar, please indicate the differences that you are seeking.

- 1c. Strength of national retail, Missouri retail and institutional distribution capabilities; and
- 6. Retail and Institutional Capabilities: Describe your Firm's retail and institutional distribution capabilities nationally and in Missouri. Describe any industry surveys or recent reports that support your claims of capital market penetration relative to your Firm's competitors. If your Firm desires consideration for potential variable rate financings, please comment on the marketing and distribution capabilities of short-term interest rate products for your Firm nationally and in Missouri.

**Answer 1:**

Section (4), (B), 1c and the first part of Section (4), (B), 6., are asking for the same information. You only need to provide information one time in your proposal for these questions.

Feel free to expand on your answer to question 6, as needed, including your firm's potential variable rate financing capabilities.